MR. WELLS: I would, your Honor.

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May it please the Court, counsel, first of all, I'd like to thank you for the four weeks you have contributed to this case. It's a very, very serious case, as you have figured out by now. And this involves a little girl's life who lays in the balance, and you're going to be determining things about her life for the rest of her life. I can't imagine a more serious responsibility, honestly, than what you have.

I got a chance to sit on a jury a few times myself, but never, ever on a case that is as important and significant as this one.

So I appreciate your attention. I think we all do.

You know, I want to just say to the Sanchez and Escamilla

families that it's an honor to represent you and your daughter
in this case. Thank you very much.

Now, I'd also like to thank Judge Pacheco, who has worked with us tirelessly. You know, we have a system of justice in our country. Some people criticize it. Some people don't. I can tell you that most countries in the world would give anything to have a system that is fair and just like ours. Is it perfect? No. But everywhere in the world where they have judges on the take and political people running the court system, it's terrible. Without justice, society fails.

So we have a system here in the United States that's a pretty darn good system, where 12 citizens can come and sit on a case like this and decide what you think most probably

happened. And I just have to say another thing that's great about our country is the son of a farm worker can become a superior court judge. That's a pretty amazing thing right there, by the way.

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I also want to thank Suzanne and Alma, who I blocked out here, my visual, that have been here working after hours almost every day on this case. And of course, Claudette who is handing you the water and the cookies and the candies every day. It's an amazing group. It really is. And it's a unique group. This is a courthouse, by the way, that we should all be very proud of. I'd have to try cases around the Inland Empire and L.A. County and whatnot, and I'll tell you that there is no other courthouse that is as nice as this courthouse. There really isn't.

Okay. What do you need to decide this case? You need three things. You need the law, you need the facts and you need your common sense. Okay.

The law was just given to you by Judge Pacheco. You don't have to obviously write all that down or memorize that. He's going to give you a copy of all those instructions and you'll have those with you. There's probably about five or six that are really important to this case, and I'm going to go through those in my arguments.

The facts, the facts come from the witnesses. The witnesses, the pictures, the physical evidence, the recorded statements at the scene, the different things that you will see

in this case, and we're going to go through this. I know they call it closing argument. I'm not going to argue with the other side or argue with anyone. We're going to talk about the evidence and we're going to reason together and see what we think most probably happened here. That's what we're going to do.

Common sense is mentioned like four times in the jury instructions. You don't check your common sense when you come in here and sit as a juror and wear the badge. By the way, a lot of you have your badges on. You know, another great thing about the badges is that it lets -- it reminds us that we can't talk to you in the hallway or out in the -- wherever we are, at Molly's or whenever it is. Because we see each other around, it's an awkward thing. I don't know whether to nod. I don't know whether to smile, say hello. We're supposed to try and just stay away from you. Why? Because we want to preserve the integrity of our system of justice. How would it look if someone was talking with one of the jurors? It would look terrible. It wouldn't look fair. That's why we try to stay away from you.

I don't know if you remember, four weeks ago I said that's the last time I'm going to get to talk to you for a month. And here we are now. And I told you at that time a couple of things. I said, No. 1, there's going to be two rules that we're going to talk about in the case, the eyes and ears rule and the red light rule. And I told you what? That

there's going to be tears in this case. There's going to be moments of laughter, because this is real life.

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But at the end of the day, real life that we're talking about, is this little girl's life. That's what we are here for. And I'm her voice. She can't talk. Okay. She can't talk to you and tell you how she feels. But I'm going to talk to you a little bit about how she feels, I think, after having spent four years with her family and four years watching her miraculously improve to the point where she's able to use that left arm and left leg and do the things that you saw here. Okay.

Now, one of the things that is very important in a case like this is that we don't think about sympathy. We have to set aside sympathy in a case like this, and look at the facts and the law. That's what I'm asking you to do. I have never — I had her come in here to court one minute of one day in a month, didn't I? One minute. Okay. That was it.

Because we're not here for sympathy. We're here for justice.

We're not here for partial justice for this girl. I'm going to tell you we're here for full justice for this girl. That's why we're here.

And you're going to have to apportion fault between different people in this case. That's why we're here, because we need your help to do that. Who's at fault and why and how much and what are the damages. So those are the things you're going to be going through when you deliberate in the jury room.

So the law, the facts and common sense.

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There's three things you need to decide the case: Negligence, causation and damages. Pretty simple.

Was the defendant negligent in the case? Was the defendant's negligence a cause? And don't be confused between the difference between the cause and a cause. Because there were multiple causes that led up to this accident.

You know, when we heard the opening statement in this case, it was all about a little girl darted out in the street and was hit by a car. Why in the world are we here? We're the bus and we're across the street. And then little by little we got a chance to hear the evidence in this case, didn't we? Little by little we got to find out who didn't follow their own rules and how long they didn't follow them for.

And honestly, as a parent in this case, this accident should never have happened. We should never have been here.

Ms. Mason should never be here. This thing should have been shut down in August 2012. You report the mid-block crossings and we're done. They pull the bus pass if you violate it and the rules work. The process works. If the parents don't follow the rules, you don't get to ride the bus, you ain't crossing the street. Pretty simple, right?

So we're going to be talking about the eyes and ears rule, and whether or not that was a cause. Obviously, the date of the accident, the little girl running out into the street and getting hit by a car was the cause. Was that all there is

to the story? Of course not. And now you know why we're here.

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Damages in this case. At the end of the case the damages in this case are astronomical. They're bigger than ——
I've been a lawyer for 31 years, I've never, ever seen a case with medical costs like this in the future in my whole career.
But I've got to talk about those. It's uncomfortable. I'll admit that. Okay. I didn't grow up in a family with a lot of money at all. Okay. So it's uncomfortable for me to talk about those things, but I have to do that because that's my job in representing this little girl. And we have to talk about it. And it's millions of dollars. And it is. And I'm sorry that it's millions of dollars, but I'm not going to apologize for asking for millions of dollars in a case like this, because that's what the facts merits (sic) in this case.

So we will be talking about damages for the past and damages for the future. And that's why we have all these life care plan people and economist people and life expectancy people. That's why you heard all those instructions. We have to show, how long is she going to live, most likely? You're going to have to make that determination. You've got a range here of 22 to 70 years. We're going to talk a little bit about that in my closing argument, what's the most likely range. But ultimately, that's your decision. You're going to have to decide that, what you think most likely is going to happen to this little girl and this family.

It's an unbelievable responsibility, I have to tell

you. I don't think I would want it. But it's an unbelievable responsibility. I ask you to take it very seriously and take the time to do it correctly. Okay?

All right. If we can go on to the PowerPoint. If we can just dim the lights a little. Thank you. Thank you, your Honor.

Can everyone see that?

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Okay. So let's go through now and talk about the law his Honor just read you. I'm going to highlight a few of these key instructions. And again, you don't need to write all this down, you're going to have the law. But what is the burden of proof in a case like this? This is a civil case. This isn't a criminal case where you have to show beyond a reasonable doubt, 99 percent the lawyers use sometimes. In this case, it's a civil case, the burden of proof is more likely than not, more likely true than not true, 51 percent. Big difference. Okay. So that's the standard that you use to apply to the evidence. If you're weighing between one and one weighs a little bit more than the other one, one makes a little more sense the other one, than the other one does, then you go with that.

Number 2, negligence. What is negligence? This is a case of a failing to act. Okay. That's what this case is. So you talk about a case where you have someone did something wrong, they acted some way or they failed to act. And in this case, the failure to act, it went on every day in August of 2012. Sometimes in the morning. Sometimes in the afternoon.

Right? That's what it is, failing to act, to report and shut down the mid-block crossing, jaywalking, whatever the heck you want to call it, to shut it down and pull the bus passes and make the mothers and the kids go down to the crosswalk and use the traffic light. That's the deal. You pull that pass. Should have been done a long time ago.

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So that's the negligence rule. Failing to do something that a reasonably careful person would do in the same situation. That's why we went through with the bus supervisor, with the bus superintendent, with the expert bus drivers, and we went through the rules, are these the rules that they have to follow? Every one of them agreed to those rules.

Okay. This is probably one of the most important instructions. Ms. Mason is here as a defendant, but all — anything that she failed to do in this case is a responsibility of her employer. Okay. That's the law in the State of California. During the course and scope of work, if you do something wrong or you fail to do something, your employer is on the hook. She is not personally responsible for any of this. It's her employer. They're the ones that trained her. They're the ones that supervise her. She's in the course and scope at the time. And it's undisputed in this case that she's in the course and scope at all times of the activity. Okay.

So what are the two rules we've talked about for the last month? The eyes and ears rule. Okay. And the eyes and ears rule is what? Eyes and ears rule is pretty simple. You

are the eyes and ears out at that bus stop location. You see the mid-block crossing, you must report it right away. Not you might be able to wait a couple weeks, not you might be able to wait a couple of days. The rule is you must report it right away. Is that my testimony? That's not my testimony. Eyes and ears rule. We're going to go through how many people agree with that rule.

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Number 2, this is probably one of the most important parts of the eyes and ears rule, you have to be vigilant. You can't come into court and say, I didn't see them crossing, so we're not responsible. It's whether you knew or you should have seen it. If you're vigilant, you should have seen the crossing. And it went on every day. Okay. Undisputed in this case that it went on every day in front of the bus driver, not in front of the bus driver, as the bus driver is at the corner, as the bus driver is turning the corner, as the bus driver is stopped on the way home and they crossed right in front of it.

You can't say, oh, it didn't happen because I didn't see it. That's not the training. That's not the rule. The vigilance rule is, you knew or you should have seen it violated. I mean, weeks. How do I explain that to her mom? This rule was violated for weeks, every day.

Report the unsafe environment. Undisputed in the case. They must enforce the rules, undisputed in the case.

Vehicle Code. If you're stopped at the bus stop, and we're going to talk about that later on, where was the bus at

the time of the accident. We're going to talk about that.

That is sort of the second issue about negligence in this case.

Okay. You don't even have to get to that, negligence in the case, because these first four rules are violated repeatedly with an opportunity to fix it, and it wasn't done.

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So the red light rule is, if you're at the bus stop at the time of this accident, you must have your red lights on.

That's the rule. That's not my rule. That's the Vehicle Code section. Okay. So that's what -- what do we do with that? We have to go out and analyze, because we have two mothers on a recorded statement at the scene that said the bus was at the bus stop when the bus -- when the car accident happened, and she didn't have her red lights on. We have to go out and analyze that, and we did do that.

Well, would the red lights have made any difference? And that's what all that reconstruction was. Yes, they would have. They make a difference. There's a difference from a human factors standpoint between the red light and the yellow light. Most of the people in my family, they see a yellow light, it means go faster on a traffic light. Right? But a red light means stop. We all know that.

Okay. Cori Cone. Training supervisor, director, safety supervisor. What is her testimony in this case? Now, you'll see up here, by the way, we have -- so what I'm saying is argument. This is the actual evidence in the case. This is Rosi working 24 hours a day, seven days a week, doing the

transcript while we're in trial, every night after the trial.

Okay. This is the testimony. It gives you the date and the page number and the line number and the witness. If you have any questions on that, you can have a read-back on that. Okay. And it's right there on the slide.

I want to hear what Cori Cone had to say on 8/22, Page 51, lines 18 through dash one (sic). Here's what she said.

"You know what the rules are for a bus driver.

Report jaywalking, mid-block crossing, not using a traffic light to get to the bus stop, don't you?

"They are to report that."

That's Ms. Mason's supervisor.

Testimony.

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"Is there any question in your mind that the bus driver can say, oh, you know what, I saw, but it's no big deal, I'm not going to report it?

"No, they are required to report it. We have a standard and that -- any safety violation that they see, they're required to report it."

So what is the answer to that? The answer is, oh, I didn't see it. I had too many mirrors and I couldn't see people crossing right in front of me on the street. We're going to look at some of those pictures. I mean, it's unbelievable.

Here's the field supervisor. What does she say?

"Is it true that you rely on the bus drivers to

be the eyes and ears for the field supervisor?

"Yes, that's correct.

"And the bus drivers are the ones that are supposed to be vigilant and look and see what's going on out in the bus stops, right?

"That's correct."

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That's the rule that you should have seen it. The "should have seen it" rule. I mean, this isn't rocket science. It's common sense. Pay attention. Be vigilant. You're a professional. You have training, two months of training. For what? To not follow the rules? To not enforce them?

Well, Ms. Beighle.

"Well, do you agree that it's unsafe to cross 9th Street and not use the traffic control light?

"Absolutely, in my opinion it's dangerous."

That's undisputed in the case.

"And do you agree that your drivers, if they were to observe that behavior, they must report that to you immediately?

"Yes."

Why? Would you want the drivers to report right away? Because you've got to shut it down, right? You've got to stop the behavior. You pull the bus pass. You go out and talk to the parents. You go out and say, if you don't use the cross traffic control light, you're out. This is really dangerous. Kids can get hurt or killed.

Melinda Beighle, see the date at the top, 8/28/17, Page 29, line 6 through 13.

"Isn't it true that the most dangerous time for students is when they're off the bus?

"Yes.

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"But you train on that to your bus drivers, don't you?

"Yes.

"And the most dangerous time is sometimes getting to and from the bus stop; is that true?

"Yes."

Okay. That's the testimony.

"If the bus driver is at the bus stop and the parents and the kids are crossing right in front of the bus driver to cross the street, is the bus driver supposed to see that?

"Yes.

"They're supposed to be vigilant, aren't they?
"Yes."

There's a picture, every day in front of the bus, it has to be reported. That's the picture that Ms. Arana drew across the street diagonally. So what was their answer to that? Oh, this yellow arm comes down, so they couldn't have passed in front of the bus. Are you kidding me? Come on. Common sense in the case. Couldn't they have walked around the yellow arm to cross in front of the bus driver?

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"I want you to assume, ma'am, that in this case the testimony is that for the month of August and the month of September, parents and kids were crossing mid block and never using the traffic control light. I want you to assume that happened here. Is that dangerous?

"Yes.

"Would you expect your bus drivers to report that immediately?

"Yes.

"Any question on that?

"No."

Okay. Now, here is -- this is a very important lady that came in here. She is the director of transportation for San Bernardino, okay, Unified School District. This is important. This is the person whose picture is in the Ride Guide, who came in and testified. Okay. What is her testimony about causation in this case? Very important.

"Does the district have feet on the ground at the stops to try and observe unsafe conditions, or does the district rely on the drivers to perform that function?"

What's her response to that?

"We rely on the Durham drivers. They're our eyes and ears out there. They're actually the ones conducting the service every day.

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"When you say the drivers are your eyes and ears, tell the jury what you mean by that?

"They're the ones actually performing the bus route. If there are any issues or concerns, they're going to witness it firsthand and report it to us, and we're going to work with them to address those challenges. They see the kids. They drive the route every day, 185 days a year.

"I want you to assume that every afternoon first graders are jaywalking across the street with their parents in front of the bus for two months. something that you would expect a vigilant driver to observe?

"Oh, absolutely.

"And if the driver observed that, is that something you would expect to be reported?

"Yes."

They're depending on these drivers to do their job.

"And did you look and see if there were any, in this case, did you look at the files and see if there were any reports of anyone jaywalking or mid-block crossing on 9th Street in August through September 2012?

"No."

That's just negligence. None. Okay.

Eyes and ears rule. They had notice. They knew or

should have done. They had a duty to be vigilant. They weren't.

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I'm not pinning it all on Ms. Mason. I'm going to tell you that. I'm not pinning it all on her. There was a whole month before she even got on the job, where this was going on and nobody reported it. We had a video of Mr. Ponce. All he did was drive in the mornings. He said, ah, I saw it a year earlier, I told them not to do it a year earlier, but I didn't write it up. Are you kidding me? What do I tell her parents? They knew this was going on and they had a rule on it and they didn't follow it. And what do I tell Isabella when people don't do their jobs and follow the rules?

Several different drivers have had an opportunity to enforce the eyes and ears rule. We heard from Ms. Mason. She claims that she never saw it. You know, if she's distracted, she should have seen it.

Mr. Ponce, he only drove in the morning. He said, I didn't see it, other than the year before. We never heard from the afternoon driver in August, did we? They never brought him in. I have no idea who it is. I would like to show that afternoon driver the pictures from Ms. Arana and Ms. Gaucin and Ms. Marin in this case. What were you doing? Where were you looking?

A party has the ability to produce stronger evidence. You may consider the ability of each party to provide evidence. If a party provided weaker evidence, when it could have

provided stronger evidence, you may distrust the weaker evidence. That's an instruction in this case. Where was the afternoon driver in August? They never called him. Him or her, I don't know. They could have done that. We can't. We don't control their drivers. We had to fly all over the place and take them by videotape deposition.

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Did Durham produce the August afternoon driver and cover drivers as witnesses to rebut the testimony of the three moms? You can answer that. No, they did not in this case.

Here's the three moms. By the way, these three moms, I mean, these weren't -- we had to subpoen these witnesses. These aren't like our buddies. We had to subpoen these witnesses to come in and testify. Ms. Gaucin was -- I had to ask permission from Judge Pacheco to treat her as a hostile witness and cross-examine her under Evidence Code 776 in this case. She was fighting me the whole way. Okay. They said one thing here and one thing there.

But they have been consistent the whole time about crossing that street and waiting for the bus to get at the corner or taking the turn or sometimes with the bus at the bus stop before they crossed.

The five-minute rule, come on now. In the real world the people aren't getting there five minutes early. Okay. And part of the reason, probably they're not using that crosswalk is they don't want to go down there and wait at the crosswalk, because they've got to leave 10 minutes early to get down to

the crosswalk and wait for the light and cross and come back up to the bus.

Let's look at their testimony in this case on the eyes and ears rule. Corazon Marin, first mom witness.

"Could you just show the jury the path of travel that you took David to the bus stop every morning back in August and September?

"Right there, the line, just across, just cross and just walk to the stop."

There it is. Now, this is the woman that lived in the back house. You remember, it was like a month ago now. This is the woman that lived in the back house. She crossed with David in the mornings. And her friend, Candelaria Arana, would come to her house and some days park — in fact, there's her red car right there in this photograph, right there. That's her red car. That's from Google, and this is from Google Maps.

She would park her car on Ms. Marin's side of the street and then go back and talk, and then they would cross together, right. And what did they say they would do? They would most — usually, they would go down to the end of the driveway and they would wait until the bus was at the corner, and then they would cross.

"Did you ever go down and use the traffic control light to cross 9th Street to go to the bus?

"No.

"Never; is that correct?

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"Correct."

3 same picture.

"When you would come down to the end of your driveway would you wait, on the morning when you were going to cross, would you wait to see the bus at the corner flashing its lights and then you would cross the street?

Let's leave this picture up for a second. That's the

"Answer: Yes."

August 23rd, Page 22, that's the testimony. That's the evidence in this case of the eyes and ears rule.

"If you're waiting at the end of the driveway and you're seeing the bus and then you're crossing the street, and then where would you stand when you were waiting to see the bus with the blinking lights on the corner?

"Sometimes I would stay in the, like, the driveway or sometimes in the dirt."

That's the testimony.

Okay. Some of these are really tough questions.

Okay.

crossing?"

"Did you ever have times where the bus" -- here it is, right here -- "Did you ever have times where the bus was already at the bus stop while you were

Okay. That is a 100 percent, no doubt about it,

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violation of the eyes and ears rule, if the driver saw that, should have seen it and didn't report it. That's the testimony, Ms. Marin. You can look it up and have it read back if you'd like.

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Here's the view that Ms. Mason confirmed is the view from the bus as you're pulling into the bus stop. Okay. I mean, are you kidding me? There's the driveway. Here's the mailbox. It takes how long to get across the street? What was the testimony from their expert witness on that? Their expert witness, Mr. Landerville, says it takes about 15 seconds to get, if you're walking, for an adult, if you're walking to get from the mailbox across the street, 15 seconds.

One, two, three, four, five, six, seven, that's halfway.

And the bus driver says they couldn't see you because she had too many mirrors or she was too distracted. You get to decide. Use your common sense in this case, okay. Think about that. Think about that testimony. From Susan Reese, their bus expert, that said she vetted the case and didn't have the facts. Think about that. She says, oh, I don't think you could see the mailbox because it was too far down. That was her testimony. Are you kidding me? Come on.

Now I'm going to go to Exhibit 196, and the bottom portion of 196 there's a diagram that I believe you drew at your deposition. This is Ms. Marin. That indicates the path of travel you would go when you would come home. Now, we're

talking about the afternoons. Okay. So in the mornings, sometimes the bus is at the bus stop. Sometimes it's at the corner. Sometimes it's turning the corner. But in the afternoons, the path of travel that these parents created every day.

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"You would walk David across the street every day on the drop off on the way home as well?

"Correct."

Here's your path of travel. It's a diagonal across 9th Street towards the mailbox. This is an exhibit that you'll have in evidence in the case.

"Did you cross in front of the bus every day on the way home when you walked across 9th Street?

"Answer" -- what's the answer to that? "Yes."

Okay. That, ladies and gentlemen, isn't circumstantial evidence. That is direct evidence of a violation of the eyes and ears rule in front of the bus driver every darn day.

"Is there any question in your mind that in August, September, every day you would walk across 9th Street right in front of the bus driver; is that right?

"Answer: Yes."

And we put the two exhibits together. Here's a picture from the defendants' video showing the bus at the bus stop in the path of travel. And what's the defense to that?

Oh, we had -- we had this yellow arm that comes down, she couldn't have walked in front of the bus. Come on. That, ladies and gentlemen, isn't more likely than not. I'm going to tell you, that is -- that is beyond a reasonable doubt in this case. Right? The burden of proof on that.

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Here's some more views of the bus driver looking out the front of the bus. Mailbox. The driveway. I mean, this is — it's like a jet stream going across 9th Street every day. It was created by the parents, but it was allowed to exist by Durham, the Durham drivers, they allowed it to exist. And they were in a position to know better. We'll talk about that in a bit.

Mason testimony. This is a picture from a bus at the bus stop looking at the white mailbox. Do you see that? This is Ms. Mason's testimony.

Does that accurately depict the view you would have had when you were stopped at the bus stop at 9th and Victoria? What's the answer to that? Yes. Okay. You have that exhibit. You can look at it when you're in deliberating. There's the view, right there. Clear view. Okay.

Here is some of the recorded statements from Corazon

Marin taken within 30 minutes of the accident by the police

about this issue about the crossing and where the bus is at the

time of crossing. Let's hear it.

(The audiotape was played back, not reported.)
MR. WELLS: She always does that, when she sees the

bus, she crosses. Okay. Eyes and ears rule. Vigilance. Seeing what's going on out there. Reporting it. Shutting it down. Doing the right things.

And there was a question in this case about whether or not the bus driver could see the kids when they're at the corner. So even if you backed that up, well, when you're at the corner you couldn't really see the kids. There's a pole there. There's this. And if you're stopped and the pole is blocking and you've got a lot of mirrors and there's blind spots on the bus. Remember all that testimony.

What did Mr. Ponce say in his videotaped deposition about his visibility?

"When you would pull up to the corner of 9th

Street and Victoria, could you actually see whether or

not the students were standing on the sidewalk by the

bus stop?"

What's the answer to that? "Yes.

"Okay. Clear view of that?

"Yes."

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Ms. Gaucin, okay. So Ms. Gaucin is the woman that is crossing with her daughter Yasmin, and she's with Isabella.

Okay. By the way, we never -- we didn't sue Ms. Gaucin in this case. I mean, Ms. Gaucin was helping out. She's a nice lady next door. Okay. She's not a defendant in this case. No one is actually blaming her in this case, by the way. All right.

She's coming down, but she's going to do what? Where

are they going to go? That morning, as they're walking down 2 the grass, they're going to go right across 9th Street like 3 they've done every day. Right. That's the testimony in the 4 case. You could put down the path of travel, the way you did 5 it. Here's the door to my house. Would you walk like this? 6 We look at the pictures. Okay. So she drew the 7

picture. That's her house. So she has the front house, right? She has the front house. She draws an X. Where is her path of travel? Directly across from the mailbox. Okay.

And Ms. Gaucin, when we're talking about this issue of notice and seeing the kids and parents crossing, what does she say her custom and practice is about waiting for the bus?

> "The truth is, you never once, when you were taking your child to the bus, ever went down and used the traffic control light; is that true?

"The truth is, I didn't.

"But normally, you would try and get to the mailbox before the bus came?

"Yes, usually. Every now and then there might have been an occasion when I was coming out, coming out of the house as the bus is getting there."

Everyone doesn't perfectly get to the bus stop five minutes before the bus. Okay. In the real world, that isn't what happens. Then she says she doesn't understand the question.

"When you would pick up your daughter from the

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bus on the way home, how would you get back home?

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"I would cross in the same way.

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"Did you use this path in the morning and in the afternoon every day in August and September of 2012

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that you've shown the jury?

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"Yes. "Did anyone from the bus company ever tell you

not to cross like this?

"No."

I want to just go back to her for just a second, because I think if you remember I asked her, why didn't you go down and use the traffic control light? You know what she said to that? She said, you know, I did after the accident. And that proves a very important point in this case, that the parents, the mothers, didn't really appreciate how dangerous it was. Would you? Would anyone cross mid block with their child if they really thought that their child could get hit and killed, put in a wheelchair, brain damaged for life? No way. The mothers didn't really appreciate it until when? Until after this accident happened, right?

But you know what, we're going to see the Durham training video a little later on here. They knew. They appreciated the danger. They train their drivers about the danger. They train their drivers to report this danger and get it shut down right away.

Ms. Arana. Now, Ms. Arana is the woman that would

park her car and then walk with Ms. Marin. What is her testimony?

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"When you parked your car at Ms. Marin's house, either the driveway or in front of her house, can you tell us how was it that you would cross the street from Ms. Marin's house to the bus stop?

"Usually we would do it through there.

"Can you put an X?"

She put an X right there. Okay. There's the mailbox. There's the X. Okay. Right across the street.

"As you sit here do you recall, did you ever have an occasion where you used the crosswalk?

"I don't ever remember having used it."

Now, this is an interesting piece of testimony in the case, because there's times when Ms. Arana and Ms. Marin would be across the street, like the day of the accident, by the way, and Ms. Gaucin wasn't there yet. So she's asked questions. By the way, when you were across the street over by the bus stop, waiting for the bus, did you see Ms. Gaucin cross?

"You just told us there were occasions when you saw Ms. Gaucin cross the street in the middle of the block with her daughter Yasmin, right?

"Yes.

"On any of those occasions did you see her cross
Yasmin while the bus -- sorry -- while the bus had
already arrived at the bus stop and was stopped there?

The question is whether I ever saw that, saw her do that? Yes."

We're interested in whether or not she did it while the bus was already stopped there. So this is Ms. Arana being asked.

"Did you ever -- you're at the bus stop, did you ever see Ms. Gaucin cross 9th Street when the bus is at the bus stop?"

What's the answer to that? Oops.

"Yes."

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Violation of the eyes and ears rule. Violation of the vigilance rule. More likely than not that someone should have seen this? Yes.

"Do you recall any bus driver ever telling
Ms. Gaucin she can't cross the street with her child
in the middle of the block?

"I don't remember that or else I never saw it."

On that day when Isabella ran in front of the bus —

now, she's talking about, she told the police at the scene, by

the way, I've seen this little girl, she's run across the

street before on 9th Street by herself. She told the police

that at the scene at the time that she was interviewed, the day

of the accident. Okay.

"On the day, that day when she ran in front of the bus across the street, did you hear the bus driver say or yell anything out the window, not to do that? "The truth is I did not hear it.

"But you were standing next to the bus, correct?"
"Correct."

That is actual notice.

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This is grandma, Maria Saldana. She came in and testified briefly. Can you draw for the jury the path of travel? So grandma is taking granddaughter Isabella in August, right? In August, Carina, who's the supervisor at Subway, had to be at work early in the beginning of the month and the end of the month because they had inspections going on. Okay. And there were some insinuation here, oh, she could have made her own hours or whatnot. She had to be there early in the morning. Okay. She had to be there early in the morning.

This is a hard-working family. The guy gets up at 4:30, 5:00 in the morning and works until 4:00 every day. Are you kidding me? The mother, a supervisor at Subway, works hard. Okay. She had her high school daughter with her, right, and she has her daughter with her. They take her over to grandma's house to have her cross the street to the bus.

Because she wanted her to go to that Bonnie Oehl school, because there was bilingual education, because her husband speaks Spanish, her mom and dad speak Spanish, and the girl's great-grandma speaks Spanish. She wanted her daughter to learn Spanish and English. Anything wrong with that?

I asked everyone that question in voir dire, because some people have opinions on that, feelings. Not one of you

had an issue. She wanted to have her daughter learn Spanish and English. And you learn another language better when you're little, by the way, than you do trying to learn when you're older. So what does she say here?

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"I would go here to the stop so that I would be able to look on both sides to know if it was safe for me to cross, to cross with the girl. Many times I would see the car passing. The car was already stopped or was there already.

"I'm not talking about where the bus was, but I'm talking about, can you draw on 231, your path of travel with the orange marker where you crossed."

Remember, she didn't have her glasses, so she drew one

picture a little farther down, and then when she got her glasses she erased that with her hand and drew this picture.

That happened in the trial. So this is an important feature right here, because this gate right here is a big metal gate and has a chain on top of it.

Now, the insinuation from the defense in their opening statement was somehow Carina is a bad parent because she would just drop her daughter off at the neighbor's house or drop her daughter outside the gate and take off. We found out that actually isn't the case at all. That her daughter, the high school daughter with her or her would have to open the gate, and you have to have the gate closed. Why? Because they have three dogs. So the gate is always closed or the dogs get out.

And there's a big chain on the top of that gate and a four-foot high, six-year-old girl cannot pull that chain out.

So they would get out. They would open the gate.

They would wait here until she would go in the house or grandma would come out of the house and she would go in. Come on. She wasn't just dropping her off in the dirt and letting her run wild. In opening statement that was the insinuation, and then you heard the actual evidence in the case. The actual evidence in the case is nothing like that.

Okay. So this is grandma, Maria Saldana, path of travel, right across the street.

What was her agreement with the neighbor? We went round and round on this a little bit.

"Did you have an agreement with the neighbor?
"Yes.

"What was it?

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"In September, year 2000, I spoke with her. I asked her if she could cross with the girl and she said, that's fine, there's no problem. I take my own across. I take my own across. There's no problem.

I'll take the girl across."

I don't really know what Ms. Gaucin's point was of, I only agreed to do it one time. This went on two times a week for a month. And why did her grandma have to do that? Because her grandma had to get to work early. Okay. That's not negligence. That's not being a bad parent. That's working

hard and trying to do the best you can for your family, and making arrangements with a woman that she trusted across the street that had her own child going to the same bus stop.

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Okay. So let's just talk, summarize this.

Was there notice to Durham of mid-block crossing in August and September? You have all three — all three moms say yes. Grandma says yes. No one ever used the crosswalk. Marin didn't start crossing until seeing the bus at the corner and sometimes not until the bus was at the bus stop. That's in the morning. It's undisputed in the case.

Marin crossed every afternoon in front of the bus.

Gaucin normally waited at the mailbox until the bus arrived.

Sometimes she crossed when the bus was already there. Arana usually parked on the opposite side of the street and she would cross 9th Street with Ms. Marin.

That's the evidence in the case of a violation of the eyes and ears rule. Okay. It's overwhelming. Undisputed facts.

So this is where everyone agrees. Neither Ponce nor Mason claimed they ever saw a student use the crosswalk.

That's undisputed.

All the families crossed 9th Street mid block to the bus stop every school day in August and September 2012. Undisputed in the case.

None of the parents appreciated the danger of the mid-block crossings until this accident happened on October

3rd. Now, everybody starts going down and using the traffic control light, right? That's why I talked about appreciation of the danger, of the risk. You have -- in order to do something you have to appreciate it. They just didn't.

No bus driver ever warned a parent or student not to cross mid block in that time frame, that August, September time frame. There's not one written record of an incident report from Durham, period, about mid-block crossing in August and September. Undisputed in the case.

Mr. Ponce, so this is the year before.

"So during the 2011-2012 school year, you recall one or two times when you saw students directly across the street from the bus stop?

"Yes.

"And you were stopped with the bus, correct?

Your bus was stopped at the bus stop, at the bus stop
when you saw them?

"No. I was making the turn."

Okay. So he's making the turn around the corner and he sees them across the street. So this testimony about, well, you can't see 'em when you're making this turn because you have all these things you have to be concerned about.

"I mean, is there anything more important than the kids getting to the bus stop when you're making that turn?

"No, I was making the turn

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"Okay.

"I saw they hadn't got to the bus stop

"Okay.

"I secured the bus."

He gets out and he crosses them with his red -- with his red light sign -- with his handheld sign, right?

"During one of those two times you put on your red lights, you got out on the road, 9th Street, and you had like a red handheld sign and you crossed them?

"Yes.

"Did you ever write up an incident report indicating that you had to cross parents and students on 9th Street?

"No.

"Any reason why not?

"No."

So here's why I think that's important, because if you write up what's going on out there, and then he makes a diagram, puts a diagram on there of what the two houses were, where they were, and it's the Gaucin house and the Sanchez house where it happened the year before. Okay. If you write up a written report and you get a new driver like Ms. Mason, maybe she has a chance to look at that and go, wow, people are out there crossing on 9th Street. I better be more vigilant about that. Give her some notice, additional notice. What about drop-offs? So I'm going to change now to drop-offs.

"During the school year did you drop any off at 1 2 9th and Victoria? 3 "No. "Did you do the drop-offs? So you -- did you do 4 5 the drop-offs?" 6 He actually didn't do the drop-offs in August of 2012. 7 He only did the morning shift. Evidence of Durham's negligence. Durham knew or 8 should have known of the unsafe crossings. The evidence on that is overwhelming. Durham violated their own policy to stop 10 11 dangerous conduct. Evidence on that is overwhelming. Durham 12 violated its own policy to report the dangerous conduct. 13 Overwhelming evidence on that. Did the drivers, the Durham drivers act unreasonably, 14 15 not in accordance with their own policies and procedures or the 16 expectations of the school district to be vigilant and report 17 dangerous crossings? They never reported it. The answer is 18 yes. 19 Causation. 20 Can we have like a three-minute break so I can just go 21 to the restroom? 2.2 THE COURT: All right. Ladies and gentlemen, let's 23 take five minutes. Okay. 2.4 (A recess was taken.)

(The following proceedings were held in the

presence of the jury.)

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THE COURT: Record reflect all 12 jurors and three alternates are present.

Would you like to continue?

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MR. WELLS: Yes, I would, your Honor.

Okay. So the next question is, did a violation of the eyes and ears rule make a difference? Was it a factor that caused her injury? Let's look at the evidence. Let's look at the law first.

So the rule says, a substantial factor in causing harm is a factor. So it's not the only factor. It's a factor. That a reasonable person would consider to have contributed to the harm. It must be more than a remote or trivial factor. It does not have to be the only cause of the harm. Okay. Obviously, the car hitting the girl was the cause of the harm, obviously. But what is the big picture in this case? The big picture in this case is, if the negligence, failure to act, had been moved on in August of 2012, we wouldn't be here.

Now, how can I say that? Well, let's look at negligence. Those are the two things that talk about multiple causes. So in this case we have multiple causes. What are the multiple causes? We've got parents crossing the street mid block, jaywalking. They're not supposed to do it. You've got kids doing it with them. Are you really going to blame a five-or six-year-old kid for following their mom across the road saying, oh, the kid should have known better? I don't see that one. Okay. So that's one of the things you're going to be

able to decide in the case, by the way, is whether you think

Isabella is at fault. Going on the same path the parents have

created for months.

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Multiple causes. A person's negligence may combine with another factor to cause harm. So in this case the failure to shut down the mid-block crossings in August allows it to keep going. And when it keeps going, sooner or later something bad is going to happen. And it did, didn't it?

If you find that Durham and/or Ms. Mason or Vo's negligence was a substantial factor in causing Isabella's harm, they're responsible. They can't avoid it just because somebody else was negligent. Okay. So that's the law in the State of California. Multiple factors can cause an injury. And that's a very important instruction in this case, because you're going to have to put percentages on all the different people involved. Okay.

That's a jury instruction that you're going to have.

Durham cannot avoid responsibility just because some other

person or condition or event was also a substantial factor.

So here it is, Durham's failure to stop the kids and parents was a substantial factor. I mean, I have beat that to death, I think. If the crossings had been reported in August, there was a process in place to correct the problem and stop it. How do we know that? Well, it's in the Ride Guide. Maria Espinoza testified to it. When you've got something going on like this out there you don't wait for step one, two, three and

four. You go right to step six. You take their bus privileges.

And guess what? It works. And if the unsafe behavior that's been disciplined is serious, where it can lead to serious bodily harm or even death, can you skip some of these steps? What's her answer? Yes, you can. In the case of a severe misbehavior the student goes right to step six, revoke the bus privileges, it's in red.

Then here's one of the most important sentences in the case.

"In your experience, does the process we've discussed, does it work?

"Yes."

If you revoke the privileges, it works. Causation, ladies and gentlemen, if you follow the rules and revoke their privileges, it works. The accident, we're not here in October of 2012 talking about this accident.

Melinda Beighle from Durham.

"If you got the information you would have taken immediate steps to shut down the environment that was going on out there in September and August 2012, right?

"That's correct.

"And one of the steps you can do is go out there and talk to the parents immediately?

"Yes.

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"You can go out and talk to the parents, you talk to the kids, and if they don't listen you bring out the school police; is that true?

"It could escalate to that, yes."
Cori Cone.

"And if you had been told, let's say back in the first week of August 2012, that parents and kids were crossing mid block to get to this bus stop on 9th Street, you would have corrected whatever the situation was when it was out there, right?

"Yes, I would."

That, ladies and gentlemen, is causation from the witnesses for the defense.

"And you would have shut this down in August if this was what was going on out there, right?

"Yes."

She ran into the street when she saw her bus, because she had been using that path every day to get to and from her bus. Okay. Is there any other reason why she crossed the street that day? What did she say right before she ran into the street? We have that testimony. My bus. That's going to be important later on. So remember the reason she ran in the street is because she saw her bus, right? Any other reason for it? No.

She had followed that same path, really it started the year before.

The two girls on either side of you, and Isabella said, there's my bus?

"She said, my bus."

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Okay. That's an undisputed fact in this case.

"And she'd taken off running as soon as she said, my bus?

"Yes, that's what happened."

Who caused or contributed to Isabella taking the path she did to the bus? The adults. Right? The grown-ups who allowed this dangerous crossing to go on, they did it, but Durham knew better and they didn't do anything.

Bus expert Robert Berkstresser from San Diego.

"Do you have an opinion as to whether or not in this case failure of the bus driver from Durham to report this mid-block crossing was a cause of this little girl's injuries?

"Answer: Well, certainly, it was a cause. Had this been addressed early on, a month or two months earlier, on a more problem basis, this wouldn't have occurred."

Okay. So is there negligence and causation on the eyes and ears rule? The evidence of that is overwhelming in this case. Not 51 percent. I mean, it's 99 percent. Okay.

What's the other rule that we've talked about? The red light rule. So the red light rule is if you're stopped at the bus stop, you have to have your red lights on. Second rule

in this case, right?

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And by the way, if you find negligence under the eyes and ears rule, you don't even have to get to the red light rule in this case, by the way. Okay. Durham is negligent on that. Their drivers, they didn't do it. They're negligent and that's the cause of the injuries.

The red light rule says what? So the Vehicle Code says, "A school bus driver shall operate the flashing red lights at all times when it's stopped for the purposes of loading or unloading the pupils." Okay. That's the rule.

If they violated that rule and it was a factor in this case, they're negligent. Durham is negligent. Durham is responsible for any negligence of Ms. Mason on this rule. This is the law. You'll have those instructions.

So what did Ms. Mason tell Officer Cruz before any of the lawyers, investigators and spin people got involved in this case? The date of the accident, within an hour of this accident, what did Ms. Mason tell Officer Cruz her custom and practice was?

She said she doesn't activate the red lights until all the children at the bus stop are ready to board the bus. Did you tell Officer Cruz that? She says no.

"And, in fact, if that's what you were doing, that's a violation of your rules, right?

"Yes."

That's her testimony.

We're going to go to Officer Cruz now. Officer Cruz has investigated -- this is a very experienced traffic officer. 3 Over a thousand accident investigations. Lots of witness statements. Knows it's important to get it right. He 4 testified in this case, one of the first witnesses. What did 6 he say?

> "Did Ms. Mason tell you that she doesn't activate the red flashing lights until all the children are at the bus stop and ready to board the bus?

"Yes.

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"Is there any question in your mind she told you that?

"No."

I mean, why would he make it up? He doesn't really have any ax to grind at all in this case, right? He wrote down what she told him.

> "Did Ms. Mason tell you that while she was waiting for the rest of the children to arrive, she suddenly noticed a lot of commotion across the street?"

Okay. So this is a statement that he took down that she told him. This is important, because it's trying to show -- we don't have the GPS and we don't have the video. So we're trying to figure out where the bus was at the time of the accident. And why were the police interested in that? I think I told you this in my opening statement.

Because if the bus is at the bus stop at the time of the accident, and the red lights are on, and Ms. Vo hits the little girl, it's a potentially criminal violation of the Vehicle Code. Why? Because you cannot pass the bus with the red lights on. So it's very important for these investigating officers to know where the bus was and what the lights were. Okay. This isn't me. This is what they said when we took their depositions.

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Okay. So now, we're trying to figure out, what's the testimony in this case as to where the bus was. Okay. So we have recorded statements at the scene, and then we have a deposition a year or two years later.

(The audiotape was played back, not reported.)

MR. WELLS: Okay. That's a recorded statement.

That's taken within an hour of the accident. That's before any lawyers got involved in the case. She said the bus was there when the girl ran. Okay. So I mean, we have that evidence.

I'm representing a girl here who is in very serious condition, and I've got to investigate this. Because when I take the depositions a year or two later, the witness says, no, I didn't say that. I didn't say the bus was there. Okay. Well, she didn't say that. Then we find out there's an audio recording that she did say it. So you have to determine what you think is more reliable, what these witnesses said at the time or what they said later on when the lawyers got involved. Okay.

That's one of your jobs as jurors.

1 Who else? Corazon Marin.

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(The audiotape was played back, not reported.)

MR. WELLS: Okay. That's evidence in this case.

Okay. At the time. And I mean, these witnesses were upset,

but she doesn't sound — those two witnesses do not sound as

upset and traumatized as Ms. Gaucin, who cried the entire time

through her testimony about where the bus was, because

Ms. Gaucin says the bus was taking the corner. Okay. Very

upset.

And by the way, when you have an event like this, it's not uncommon for witnesses to see things differently, depending on the trauma of the moment. But there's the testimony in this case. That testimony taken by a police with no lawyers and no court reporters. There it is. You're going to have the certified transcribed statements.

(The audiotape was played back, not reported.)

MR. WELLS: Okay. Yellow lights were on. The bus is at the bus stop. This is what both of these witnesses say. These are two moms that are at the bus stop that see the whole thing. That's the testimony in the case.

Okay. Officer Rusk, this is a very experienced guy dealing with very serious accidents for a long time. And again, he's not a guy that is, you know, leaning one way or the other in the case. These are objective people that come in and work on the case. Accident investigation team. MAIT team, Major Accident Investigation Team. He takes statements. He

took the recorded statements. He talked about the criminal implications.

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Based on my training and experience and the statements of all the parties involved, the bus was likely at the stop with the yellow flashing lights on at the time of the accident. Okay.

So what do -- what do I do with this? In order to show that the violation of the red light rule was a cause, I have to determine whether or not red lights would have made any difference in this case. Because you remember Ms. Vo said, you know, I don't know if the bus was there. And then she said I'm not sure -- one way or the other if the bus was there. That's what she said. She didn't see it. That's her testimony in the case. Okay. That's what she said here.

So would red lights have made a difference? I had to hire one of the leading human factors experts in the country to come down and talk about this. The difference between yellow lights and red lights, perception-reaction times, the different types of expected and unexpected and surprised. We went through all that with you.

We talked about the different PRT, perception-reaction times, that when you see the red lights, you're going to slow down and you're going to get on your brakes. And then if you see the child dart, since you're already on your brake, your time to brake is much quicker. .7 seconds. If that occurred in this case, she's able to stop before she hits the girl.

That's the point of all that testimony.

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If the bus was at the stop without the red lights on, that would be an underlying root cause, because the red lights would have made a difference.

Okay. That's this accident reconstruction. We gave all this stuff here with the feet and all these things. You'll have that testimony, if you want it read back. The bottom line is, about five seconds before the impact, the driver would have had a chance to perceive and react and stop the car, if the red lights were on. If the bus wasn't there and the red lights weren't on, none of this matters. Okay.

But you want to know why I had to do this? The reason why I had to do this? Because of those statements at the scene. So we did do that.

Here's 300 feet from the impact area. This is a picture from their accident reconstructionist. There's the mailbox right through the tree. There's the traffic control light you can see. Here's the bus stop right here. I mean, look at that. If you can see the traffic control light, you can see whether or not there were red lights on on the bus. I mean, you get to use your common sense in the case. Okay.

So there it is. I'm going to show it for his Honor because he stood up for it. You can actually see there's a yellow light right there. This is not 300 feet from the corner. This is 300 feet from the impact of the little girl. There's the little palm trees. There's the white mailbox.

Okay.

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So the conclusions on that, pretty straightforward.

If the red lights were on, she would have been able to react sooner. She would have been able to slow down and avoid hitting the girl. Okay. So if the bus is at the bus stop and it had its red lights on, would it have made a difference? The answer is yes, based on this testimony.

Did the defense really dispute this? Not really.

They didn't call a human factors person to dispute Ms. Gill at all. Their accident reconstructionist didn't even analyze the red light issue at all.

Ms. Vo, would Ms. Vo -- what did Ms. Vo say about red lights?

"What is your understanding of what you're required to do when you see red lights, stop bar that comes out of the bus?

"I would stop."

THE COURT: And I think this is --

MR. WELLS: It's a good place to stop.

THE COURT: -- a good time to stop.

Ladies and gentlemen, we'll break for the noon hour. We'll be back here, be ready to go. Please be here timely at 1:30, so we're ready to go. Okay. Thank you and have a good lunch. We'll be in recess.

(A noon recess was taken at 12:00 noon until 1:30 p.m.)

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SAN BERNARDINO, CALIFORNIA; WEDNESDAY, SEPTEMBER 13, 2017
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                             P.M. SESSION
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    DEPARTMENT S-31
                                        HON. JOHN M. PACHECO, JUDGE
 4
                   (Appearances as heretofore noted.)
 5
          (Rocio Gonzalez, Official Reporter, C.S.R. 10911.)
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             (The following proceedings were held in the
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             presence of the jury.)
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             THE COURT: Welcome back, ladies and gentlemen.
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    Record reflect that all 12 jurors and three alternates are
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    present. We are still with Plaintiff's closing argument.
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             Would you like to continue?
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             MR. WELLS: I would, your Honor.
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             THE COURT: All right.
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             MR. WELLS: While we -- hopefully, you're not going to
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    fall asleep now after lunch. So it's really important to stay
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    focused, eat that candy, get that level up. If you're getting
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    sleepy, raise your hand and we can take a quick break.
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             THE COURT: Or be like me and stand up.
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             MR. WELLS: Or just stand up. We can do that, as long
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    as you are not blocking somebody's view.
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             Let's go back to what we were talking about before we
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   had the break for lunch, the red light issue in the case.
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    That's where we were. And one of the things I wanted to just
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   bring up to you is one of the instructions in this case is, a
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party has the power to produce better evidence in this case, 2 the GPS data and the onboard data to show exactly where the bus was and what time it was there. Okay. They didn't keep it. 3 They have a reason they didn't keep it, but they didn't keep it 4 5 in this case. So that's one thing you can consider in this 6 case. 7 "In addition to onboard video, you also have a GPS? 8 9 "Yes.

"Would the GPS be able to track your bus where it was exactly at different points in time?

"Yes.

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"If you wanted to know exactly where the bus was at the time of the accident you could have looked at the GPS if you kept it, right?

"Yes, I could have.

"And you didn't do it?

"No, sir.

"And you didn't keep it?

"No, we didn't.

"The bus video could have shown where the bus was, you didn't keep that either, right?

"We could have but we didn't."

Okay. Now, let's talk a little bit about where the bus was and try to look at some of the evidence in the case to try and figure out, piece together where the bus was when the

accident happened. Okay. So I'm going to talk a little bit about that for just a second.

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So Ms. Uriquidez -- I'm close on that, I think -- testified in the video deposition that the bus was halfway between Temple Street and Victoria when she heard what she thought was the accident. You guys remember that testimony, I believe. Okay.

Now, here's the problem with that testimony. In order for Isabella to say there's my bus and run, she has to see what? She has to see her bus. And she can't see her bus if the bus is halfway between Temple and 9th Street, because there's a huge building there that's blocking the view. Line of sight. Okay. So the bus has to be somewhere else, other than where Ms. Uriquidez says that the bus is. Okay.

And again, witnesses remember things differently.

That's the way it is. But that line of sight proves, that's physical evidence in the case, undisputed, that it would be impossible for Isabella to see the bus if the bus is where

Ms. Uriquidez says the bus was when the accident happened.

Okay. You get to talk about direct and indirect or circumstantial evidence. Okay. So direct evidence is, I saw it, it was there and it did it. The other type of evidence is, lots of times we use the jet plane flying across the sky example. You see a big streak. You didn't see the jet plane, but you have evidence that the jet plane went by because you saw the streak. Okay.

I like to use the example, my kids who like cookies and if you leave cookies in the cookie jar, they say we didn't have any cookies and they have crumbs all over their mouth, you didn't see them eat the cookies but you have circumstantial evidence that they ate the cookies. Okay. Those, under the law, it makes no difference if the evidence is direct or circumstantial, okay. That's a case law that you'll have.

How do we know that she ran when she saw the bus? Remember the testimony of Ms. Gaucin.

"And Isabella said, there's my bus?

"She said, my bus.

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"And did she take off running as soon as she said, my bus?

"Yes, that's what happened."

What are some other circumstantial evidence that we have in this case that lines up with the bus being at the bus stop at the time of the accident? Well, we have the trip sheet from Ms. Mason's trip sheet. And in her trip sheet, and you'll have this in evidence, she says that she's at the stop at Temple at 7:47. And her normal arrival time at the 9th and Victoria stop is 7:48. And we know what time the 911 call came in, because we have the transcript. It said 7:49, I think it's 7:49:11 seconds.

And Ms. Vo testified what? Right after she stopped her car, she got out. She ran over to the child. And she called 911, very soon after that, within a minute. That all

seems to line up additionally with the testimony of the moms that the bus is always on time. So 7:48, reasonable time for the accident in this case. Lines up with Isabella's testimony saying, there's my bus. Lines up with Ms. Mason's route sheet, that says she's at 7:48 at the stop. And it lines up with the 911 call that came in at 7:49.

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So I kind of did a chart here to show kind of the testimony about the bus stop, where the bus was at the time of the accident.

On Durham's side you've got Uriquidez that says it's up by Temple. You've got Ms. Mason that says she thinks she's on Victoria Street. You've got Perez' testimony yesterday or the day before yesterday that says that Ms. Mason turned the corner and I was right behind her, and right as I went around her bus, I stopped and I went over and I rendered aid to the child. Okay. That's the testimony in this case.

You've got the deposition testimony of Marin, Arana and Gaucin, all say the bus is at the corner in their deposition testimony, or turning the corner at the time of the accident. And then you've got Ms. Vo, she's sort of in both columns, because at one point she says, I didn't see the bus. The other time she says, I don't know if the bus was there or not.

On the other side you've got the recorded statements at the scene at the time. You've got the Arana recorded statement at the scene at the time. You've got Deputy Cruz who

interviewed Ms. Mason. You have Ms. Mason's admission to Cruz that she's at the bus stop and she hears a commotion.

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You have Officer Rusk, highly qualified officer doing investigation to determine where the bus was. Says the bus was at the stop with the yellow lights on.

Then you've got the 911 call at 7:49 from Ms. Vo. The route sheet we just showed you, the line of sight, there's my bus. And you've got Ms. Perez saying the light was green. By the way, Ms. Uriquidez says the light was red when they turned the corner. That's not uncommon to have people on a traumatic event misremember things, how they occurred. Okay.

Here's Ms. Perez. Now, they've got her name down wrong on the 911 tape. They called her Yasmin Mendez.

Everyone agrees that Yasmin Mendez is Yasmin Perez. School bus driver. She's with the child when Ms. Vo hands her her phone, and Ms. Perez says, the juvenile is breathing and responsive at this time. Look at the time on that. It's at 7:52:47. Okay. If Ms. Mason is at her bus stop at 7:48 and Ms. Perez is right behind her, how can it take all this time for her to come in on the 911 call? So I want you to talk about that. Think about that in the case.

Okay. One of the defense contentions, at least in opening statement from one of the witnesses was, oh, that Isabella was just always running across the street. I don't know if you remember that testimony or not. And then her mom testified she was never allowed to cross the street by herself.

Okay.

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So we look -- Ms. Candelaria Arana.

"So other than the prior occasion where she ran in front of the bus in the afternoon, did she have an adult with her on every occasion she was going to cross the street that you observed?

"The times that I saw, yes."

That's the testimony. Okay.

Apportionment of responsibility. In this case I've already talked about it. You're going to apportion responsibility between different parties in this case. And the important part of this is the last sentence. In determining the amount of damages you should not consider the percentages when you're doing the damages. The judge does that at the end of the case after you are finished with your job.

You should be aware that the only person who's not a party in this case who the defendants are claiming is at fault is Carina Sanchez. Okay. So Ivan came up with the piece-of-pie idea. But obviously, a piece of pie means it has to be a hundred percent. It's got to be a hundred percent, you're going to divide up the pie between these parties.

On the verdict form these are the people. Durham,

Ms. Mason, Ms. Sanchez, Isabella and Ms. Vo. Okay. And I'm

going to go through the verdict form at the end. Those are the

players you're going to be deciding on. You're not to decide

on anyone who's not on the verdict form. That's the law.

Who is in the best position to prevent this tragedy? So that's the big question in this case. Because whoever was in the best position to prevent this tragedy is the one who should bear at least 50 percent of the fault in this case. All right.

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I want to replay the Durham training video section about this issue. Let's listen.

(The video was played back, not reported.)

MR. WELLS: Okay. Who is in the best position? Who has the experience? Who has the training? Is it the company who has their own videos and training facilities? Who is in the best position to recognize and appreciate the hazard?

Durham. These moms, as I said earlier, they thought it was okay. They didn't think it was that bad to cross the street until the accident happened, because they don't have that training. They don't have that experience. They don't have the knowledge that you're provided when you're a professional bus driver.

Standard of care for children. Okay. So this is the law in California. You have to look at what -- Escamilla Sanchez is a child who was six years old at the time. She is not to be held to the same standard as an adult. You have to look at what a reasonable child her age with her experience would do. What was her experience about crossing the street? Every day crossing the street mid block right where Ms. Gaucin was, right in front of her grandparents' house. That's what

her experience was. Is it unreasonable for her to cross the street out on 9th Street, because that's what the adults have taught her to do? No. All right. Of course, it's reasonable for her to do that, because that's what she was trained to do.

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Now, what if the situation had been shut down in August and they said, we're pulling your bus pass, and if you don't use the traffic light, you're not going to get to ride the bus. Everyone says, gosh, that works. Then all the moms are doing what? They're going out and they're going down to the crosswalk, and they're using the traffic light every day. So when Isabella comes out, and she sees her bus, oh, I'm going to run down to the traffic light because I want to get to my bus because I'm excited about going to school. So I want you to you about that in this case.

Okay. Just because she ran out in the street does not necessarily mean she's negligent. Okay. If a child violates the law she's not negligent because she was six years old at the time of the accident. If you find that it was a -- it was as careful as a reasonably careful child the same age would be. She ran down the street. Kids make mistakes. Five- and six-year-old kids, they make mistakes. Is that unreasonable? Is it unforeseeable that that's going to happen?

Well, the people in the jury that have kids know exactly the answer to that question. So you get to use your common sense and think about that and talk about it. What's reasonable? What do kids do? They do all kinds of stupid

things.

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Okay. Was Ms. Gaucin at fault? She's not on the verdict form, but was she at fault? She said that the girl left and she didn't have a chance, right? She didn't have a chance to grab her. That's the testimony in the case.

Insurance. One of the things, if you're back there in the jury room and somebody says, well, I wonder if there's insurance or how much insurance or how they're going to pay for this, you're not supposed to talk about insurance in this case at all. How much, if there is any. That's the law. You can't discuss it. So if any juror says, I wonder how much insurance, the rest of you have to say, hey, that's not our job in this case. Our job is to decide the case based on the facts and the evidence and the law. Okay.

Damages in this case. Okay. We're going to go through this. Lost earning capacity, that means the inability of Isabella to ever get a job in her lifetime. I think that's undisputed in the case. Okay. Undisputed in the case, she's not going to be able to get a job. So that number, we had an expert calculate that number. And then the other economic damage is future medical care, which is astronomical in this case, right? You saw those numbers and we're going to get to them.

What are the injuries that she had? She was in the hospital for over five months. She had a traumatic brain injury, cardiac arrest, fractured neck, fractured arm,

fractured leg, fractured pelvis.

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What are the surgeries that she had while she was in the hospital? She had a part of her skull removed, craniotomy, evacuation of the bleeding in her brain. You heard the medical testimony on that. The reason that had to be done was because if you don't stop that pressure on the brain you're going to die. So she got pressure on the brain. It did kill part of her brain. What has she been able to do, because she was six years old, through the magic of what's called neuroplasticity? She's been able to rewire some of her brain and that has allowed her to function with her left arm and her left leg and do sign language and do the things she's been able to do. It is a miracle. It really is, but that's what has occurred here.

I can't imagine, honestly, a worse injury than having your brain damaged so that you're completely unable to use your body for a certain number of months. I mean, it's worse than a spinal cord injury. That's what she had.

She had a gastro surgery in order to put in the trach. She had the feeding tube, as you know. They had to do the decompression of the subdural hematoma. There's a feeding tube. They had a C1-C2 fusion of her vertebrae. You saw the X-rays where she had the plate and screws at the base of her neck up into her skull.

She had replacement of the bone flap. That didn't work. They had to take it back out, and that's why she doesn't have it in now. They're going to wait now probably next year

to put it in, so that she's grown and they don't have to do it twice.

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She has a shunt on her head to drain fluid from her brain that goes down to a tube into her stomach. This is the medical testimony in the case, right? They had revisions of that. Dr. Basmajian, he came and testified he had to do surgery to repair her fractured femur. So those are the past surgeries in this case.

On the right is the actual CT scans showing the unstable C1-C2 defect. There's -- on the left it shows the displaced fracture of her left arm. Shows, on the bottom it shows the fracture of her left femur, pelvic fractures, kidney lacerations.

And this is a diagram showing how they evacuated the blood from her brain. And then the defect left on her head and she's had for the last five years.

Here's the procedure to do the C1-C2 fusion. So they fuse her neck at C1-C2. She does not have spinal cord damage. That's the reason she's able to move her left arm and left leg. She does not have spinal cord damage. The reason she's having problems with the right side is due to the brain damage. That's the testimony in the case.

What are the future surgeries that she needs? She's going to have to have that skull replaced. Scoliosis surgery. She's going to have to have that fundoplication surgery, that prevents her from getting the gastric fluid coming back up.

She has to have heel cord lengthening surgery, hip abduction surgery and the shunt revision surgery.

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You heard from her treating pediatric neurologist, Dr. Shu in this case.

Now, one of the big issues in this case, of course, on the damages side, are two areas. Future medical care costs and how long she's going to live. Those are two things that you're going to have to decide in this case, if you find that Durham is responsible or partially responsible in this case. You have to go through it, analyze it and talk about it and decide what's fair and reasonable in this case.

One of the things that I was unique to have in this case is we had a treating pediatric neurologist who had experience dealing with traumatic brain injury. In addition, he also had outside experience, published articles on life expectancy. And also, treats adults with traumatic brain injury. Very uniquely qualified guy in this case. This isn't some guy who doesn't know about traumatic brain injury and long-term care. He knew about it. He's published on it. And he has patients who are in that group, including Isabella.

So one of the things that's undisputed in this case, that she needs 24-hour LVN care through an agency for life.

Okay. I mean, even Mr. Bennett, you're going to see in a minute, the defense life care plan agrees, it's probably a good idea. I don't have any problem with doing the agency. Why is the agency important? Even though it costs more, it provides

continuity of care for the family. Okay.

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Carina is not in the job of hiring and firing nurses and having to deal with the workers' comp benefits and if somebody is sick. That's not what the parents are doing. They're working. They're trying to do the best they can. That's why you have an agency that takes over that job function. Does it cost a little more? Yes, it does. But does it provide better continuity of care? Yes.

What did Dr. Shu say about life expectancy? He said, you know, I have experience dealing with this. I can offer an opinion on this. He said that he believes she's going to live to her mid to late 60s. So that's one of the expert opinions in this case that you can consider is Dr. Shu, the treating pediatric neurologist. Okay.

Dr. Shu, but I would shorten that -- so a normal Hispanic female lives to age 40 -- 84.5, I think is the number. 20 years shorter than that, so 60 years, maybe mid 60s to late 60s. That's his opinion in the case. Testimony is dated 8/30. And there's the page and line.

What about some of her function? Does she have the ability to communicate when she's in pain? Yes, she does.

So one of the things I was questioning Dr. Kush on, the guy that came in and talked about the shortened life expectancy, is what about a person's ability to communicate pain, is that important? It is for a doctor. Because if you can tell them where you're hurting and how you're hurting, they

can provide better treatment. She couldn't do that initially. But now she can. That's an important improvement that she has that talks about her overall quality and her life expectancy. On examination she's able to localize pain. She can point to where she's hurting with her better hand.

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Dr. Shu recommends the agency. And he told you the reasons why. It's not a single person. If someone is sick, the agency can call in backup. And he says, not just consistency of care, but quality of care. We typically recommended an agency to provide care.

The defense life care planner, Ed Bennett, testified Monday here. What did he say? Yeah, the 20-dollar rate is for no agency, no workers' comp, et cetera. I agree, it's probably a good idea to have the agency. So you have no problem with the family using the agency? The reason this is important is because the cost will double, the cost with the agency. Okay. So I want you to talk about that.

Ed Bennett. Even though you have different research, the numbers, the agency care, 41.13 an hour, is that -- I'm not saying she's inaccurate or unreasonable for \$41 for an agency. So he agrees with us in this case. That's the testimony.

Okay. We went through this life care plan list. I mean, it's overwhelming. You're going to have that as an exhibit in there. Undisputed on everything in there, except for the motorized wheelchair. Completely undisputed in the case.

Carol Hyland from the Bay Area, certified life care planner. She came in and testified. She went over all of this, her medical equipment needs, her medical needs and the nursing care needs.

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We hired one of these life expectancy experts, Vera Dolan. She came in and testified. Mr. Rubin went after her pretty good. Well, you're -- you relied on the Fuller study and you didn't use the Shavelle study. That's true, she didn't. Okay. Then we find out there's 25,000 studies out there. These experts can go around, and they can get a study that they think applies to the case. I get that. So there's a range. She says under the Fuller study, it's a Mayo Clinic study, 70 more years.

Dr. Kush. So Dr. Kush initially said 22 years. I don't know if you remember that testimony on Monday. He said 22 more years. And then when pushed on this, when I pulled out his table, he admitted something interesting in the case. He admitted that if she lives to the age of 28, she has a 51 percent chance, she lives to 28 she has a 51 percent chance of living another 17.2 years. And I kind of teased him a little bit about the Stanford thing and the numbers and all that.

That's a very important number for the lower number in this case, because under our standard, if it's more likely than not, if you prove that, the plaintiff prevails in that issue. So his 22 years is really more like 45 years. 45.2 if we're going to be exact. There's his testimony in the case. There's

the day he gave it.

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Dr. Shewmon, the other pediatric neurologist in this case. A very experienced guy. He's been around over 40 years. Probably has seen thousands of pediatric trauma, TBI patients. And look at his opinion before he got the letter from Mr. Rubin and back off on life expectancy and read the Shavelle reports, what was his opinion in this case? His opinion was, difficult to say but probably in the order of a few decades reduced. So into her 50s. Pretty darn close to what Dr. Shu said, right?

He also said another interesting thing. He couldn't rule out that she may walk again. I guarantee you her parents haven't ruled out that she can walk again. And I'll guarantee you that Isabella has not ruled out that she's going to walk again. She may need assistance but she's a fighter. And she's still fighting and she's still improving. And the fact that she's still fighting and still improving, and I asked the doctor about will to live, does it matter in a case? Of course it matters.

If you're willing to fight and get better and you're getting results -- and by the way, the medicine is getting better. Is medicine getting better over time or is it getting worse? For these kind of rehab things, it's getting way better. I don't know if you remember, but Dr. Shu said 20 years ago patients like this, they might not even treat them. Now they started treating them with the feeding tubes and therapies. What's happening? They're living longer. More

importantly, they're having a better quality of life. Right?

Okay. This brief snippet of a day in the life from this summer about some of the things that she's doing now as

(The video was played, not reported.)

opposed to what she was doing before.

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MR. WELLS: Okay. So we showed you that to show that, you know, from a mobility standpoint, she's making gains. And you saw her moving her arm and moving her other arm and her legs. These are important physical findings from a pediatric neurology standpoint, from the life expectancy standpoint and quality of life. The more she can do, the more she can do and the better she can get.

All right. Let's talk a little bit about the numbers in the case. And I told you before, the numbers are -- they're large in this case. So the present value, one of the things his Honor told you is you don't have to compute what the present value is. That's why you have an economist that comes in and does that for you.

That 60-year life expectancy, Tamorah Hunt figured out the future medical care costs are 24,038,791. Okay. That's at 60-year life expectancy. At a 70-year life expectancy it's 27,030,797 -- 979. Those are the numbers in the case from the plaintiff's side.

Okay. And here's her actual report and I think this is in evidence. And this shows a combination of two things.

It shows not only her medical care costs, but it also shows her

lost earning capacity. So with a high school diploma her lost earning capacity is 967,000, if she's a high school graduate.

And if she has an AA degree from community college, it's 1.1 million. That's the present value of that. That's at 60.

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This is the same numbers at 70 years. And that shows you the total number there.

Okay. Need for the LVN care in this case, 24 hours, undisputed by either side. So the cost at \$41 per hour, \$360,000 per year.

So what I did was I thought I would put together for you a chart showing all the different opinions on life expectancy in this case. So you can kind of look at all these. You guys can talk about them and decide what you think is the one that's most probable. That's your -- that's your job. What's the most probable?

We start down there with Dr. Kush. He starts out, his first opinion is at 22 years, that's until age 32, that's true, then her medical care costs are 8.5 million in the future. If you use Dr. Kush's medically probable number, up to age 45.2, then the medical, future medical care costs are approximately, we don't have the exact numbers because we took — this guy, it would take him an hour to compute it, approximately \$15 million.

If you use Dr. Shewmon's report, he stated up into the mid 50s, age 54, that number is approximately \$18,000,500.

Dr. Shu's number, mid to late 60s, \$24 million.

Vera Dolan's number, 80 years, \$27 million.

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Those are the ranges you're going to talk about. I'm going to suggest you look very closely at Dr. Shewmon and Dr. Shu. The two people that see these patients, treat them on a daily basis and have firsthand personal knowledge of this stuff. But that decision is up to you. You decide what you think is the most likely scenario in this case.

The other thing I want you to think about in this case is, No. 1, the -- all of the future medical care goes to other people, nurses, doctors, equipment manufacturers. None of that goes to Isabella. Her mom is her guardian ad litem. His Honor, Judge Pacheco, he watches over all of this. Okay. And when Isabella is older and hopefully he's retired, there will be another judge that will come in and watch over all this and approve all costs and all expenditures, all that. Make sure this is all accounted for.

That's what the law is in the State of California. So where it says, according to terms and conditions approved by the Court, you see that? That's Judge Pacheco. He monitors all of this.

Okay. So let's talk about Isabella. Let's talk about what she's lost and let's talk about her damages for her.

Now, one of the things that might be easy to do in a case like this is go, what difference would millions of dollars make for her? What difference does it make? What is she going to do with the money? If anyone says that while you're

deliberating on the case, I want the rest of you to say to that person, that's not our job. Your job isn't to decide what she's going to do and how she's going to use her money in her lifetime. Your job is to assess the damages for what she's lost as of right now. Okay. That's your job.

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And this over time, if we look out over 54 years, look what she's been able to do in five. I mean, it's unbelievable. She even made a basket. Right? She made a basket and got a high five. She's starting to use a wheelchair on her own. And yes, she is No. 1 to this family. They love her. They care for her. They watch over her. They have dedicated their lives to her. And that might be part of the reason she's doing well.

But 30, 40, 50 years from now when they're not here, that's why she has to have the compensation now. You don't get to come back in court later on, 54 years from now and say, hey, I didn't have enough money. I ran out of money. We have to decide all of that now for her whole life. That's a huge task.

Let's look at her speech therapy and remember.

(The video was played back, not reported.)

MR. WELLS: So that's Rhonnie Greig, you heard her. She came in and testified. By the way, the people that do that job, I mean, that's a unique person that has the ability to do that job, right?

All right. So what are you supposed to consider for pain and suffering, what we call human damages, in a case like this? This is the law. You'll have it in your jury

instructions. And you go through and you look at these elements right here. To recover for future pain and then past, you have past and future. So this is a huge part of this case. Okay. Past and future, what is the physical pain and loss of enjoyment.

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Look at the terms that are on here. These have been very carefully crafted. Mental suffering. How about five months in the hospital waiting to wake up and your mom, she stayed there for three months of that, because what did she say? She wanted to be there when her daughter woke up, to know where she was and her daughter did wake up. And she wants to be there when her daughter is getting better, and she's there for her every day, seven days a week, 365 days a year.

And Manuel is, too. He comes home from work, from gardening and he takes her out in the backyard, and she shoots the hose around. They have time together every day with her husband -- I mean, with her dad. He's a great dad. I've seen it personally.

Mental suffering. How about loss of enjoyment of life? How about being in a wheelchair for the rest of your life, starting at six years old. It's unspeakable, really. Right? She's had this.

Disfigurement. How about having the side of your head caved in and looking like it's caved in for five years.

The trach, physical impairment. The physical impairment in this case is almost as bad as it could get.

Inconvenience, grief, anxiety, humiliation, emotional distress. These are all the terms that you need to talk about when you're assessing the damages that she's entitled to in the past. Okay. And in the past five years she went from being almost comatose in the hospital, to coming out, to going to school every day. And she has suffered unspeakably on all of these.

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I'm going to suggest the numbers to you when we go through the verdict form, but I want you to realize these are the things that you talk about. So when someone says, wow, a case that's millions of dollars, yeah, it is millions of dollars, and there's a reason why. Because these things matter in our lives.

Now, for the future, the same elements, loss of enjoyment of life, disfigurement, physical impairment, inconvenience, humiliation. She's going to have those for the rest of her life. However good she gets, we all know she isn't going to be playing for the Lakers, right? We all know that. She has little steps. Little joys. Little counting the beans into a bucket. And those things are successes. And she makes the pad and goes into the basket. Those are little successes that she's had and she's made improvements and she's going to continue to make improvements. But she's never going to be —she's never going to be where she was when she was this little girl, right? Ever.

So here's the verdict form. Here's the verdict form

that you're going to be provided in this case. And this is how you're going to decide this case. And the verdict form has a series of question. And the first question is, was Durham School Services negligent? We've talked about that. I've talked about the eyes and ears rule, and I've talked about the red lights. Either one of those or both of those, they're negligent in this case.

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Was Shanita Mason negligent? You know, she said she didn't see it. But the evidence is overwhelming that she should have seen it. And I'm talking about the mid-block crossings. The evidence is overwhelming she should have seen it. So was she negligent? You know, she was.

Was Ms. Vo negligent? You know we had two reconstruction experts analyze the times and everything in the accident, and both of them said almost the same thing, that Ms. Vo didn't have time to react. Okay. So was Ms. Vo negligent? I mean, I'm not going to answer that for you, because I didn't see it myself. But you know, there was a bus there. There's kids there. You get to talk about that and decide that. Okay.

Was Durham School Services negligent? Eyes and ears rule for two months. Yes. Was Shanita Mason negligent? Eyes and ears rule for one month. Yes. And the red lights and if the bus was there and she didn't have her red lights on, she's negligent, she violated the Vehicle Code. There's evidence both ways on that. You guys are going to have to decide what

you think is more likely than not occurred.

2.2

I'm putting a little more weight, I'm leaning towards those witnesses that testified, recorded statements at the scene.

The two moms at the bus stop said the bus was there.

Ms. Gaucin across the street said the bus was turning the corner. But man, she was really upset. You listen to that tape, she was crying the whole time. She was upset. She might be right on that. She might be wrong. I have a tendency to lean towards the two moms who were there. That's what they told the police officer.

So I believe she was negligent in this case under both eyes and ears and red lights.

Ms. Vo, I'm not going to offer an opinion on that.
You decide.

Was Durham School Services' negligence a substantial factor in causing the harm to Isabella? Remember this chart? Remember this chart? Where it said that this should have been shut down in August? Every single Durham employee, supervisor, safety person, bus expert in this case said, if they saw it, they should have shut it down in August. And guess what? If this is shut down in August, we're never here in October. So was it a substantial factor? Are you kidding me? Yes. The answer is overwhelmingly yes.

Adults, the drivers, they dropped the ball. They didn't follow their rules. They didn't trust the process

because they didn't -- they violated the rules. We never got the chance to teach those mothers, you've got to go use the traffic control light. So that's the evidence in the case.

That's why they're a factor, and that's why Durham's negligence was a cause of this harm. So I believe the answer to that is yes.

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Was Shanita Mason's negligence a substantial factor?

You know, if she saw this or should have seen it in September,
and this gets shut down in September, we're not here in

October, are we?

Yes, if she is at the bus stop and the red lights rule is violated, it's negligence per se under the law. It's a violation of the Vehicle Code.

Lillian Vo, I'll leave that blank, because I don't know how you feel about that. I've told you that the experts have said they didn't think there was anything she could do.

What are Isabella's total damages? Do not reduce the damages based, if any, on fault. Okay. So that's a very important instruction. You don't go through and go, okay, if I put 50 percent on Durham, do I reduce the damages by 50 percent? No, you don't do that. You assess the total amount of the damages, and then you're going to do the percentages and the judge does that at the end of the case. Okay.

So let's start with the easy part, the lost earning capacity in this case, it's really unrebutted on that. If you give her the AA degree, this is a girl, I know it's hard to

tell at six, but this is a girl that loved school. Loved to learn. She loves other kids. She still loves to learn. I would say you give her the benefit of the doubt on having her going at least to junior college. So that's the earning capacity over a lifetime reduced to present value.

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Future medical expenses, depending on the life expectancy that you use, you can determine that. I've decided to kind of do a range between Dr. Shewmon and Dr. Shu as the reasonable amount for those future medical expenses. So that's 18 to 24 million. That includes the nursing care, all the life care plan, all the equipment, all of those things.

So what's the total future economic damage in the case? 19 to \$25 million.

What is her past human damages? We talked about that, the loss of quality of life, what she's been through for the last five years. Being in the hospital. Being hit by a car. Thrown 78 feet. Five months in the hospital. Rehab. Doctors. Surgeries. Your skull removed. I'm going to suggest a number to you on that, that's worth \$2 million a year in the past for \$10 million total. So that's for the last five years. That's from 2012 to today, \$2 million a year.

What about the future? You know, I look at this girl and if you were to just take one year of this injury, what she has, one year, and you put her in a wheelchair and you take out part of her brain and you don't let one part of her body move, just one year for that and then you're going to get better,

okay, if I had that, that was my client, that was Isabella, just that one year would be worth at least a million dollars. There's nobody that would take that deal, trust me. Okay. For what she's been through, just one year on that. But we're looking at, what, 54 years in the future?

So I think \$1 million a year for her future loss, every year for the rest of her life. Then you have to figure out what the life expectancy is on that. That's why that number is important in this case. And is that a lot of money? Yes, that is a lot of money. That is 43 to \$57 million, depending on kind of that life expectancy range in the case.

It's a lot of money. But this is about as bad a situation as you can possibly have. If there's ever a case that warranted these kinds of numbers, this is the case. This is the girl. Remember what I said, you're not to go, ah, what is she going to do with 43 and \$50 million? If someone says that in the jury room, you raise your hand, all of you, and say, that's not our job to decide that. Our job is to follow the law, follow the instructions about what is reasonable compensation for what she's been through.

And she's been through a ton. And she's going to have this, let's just say 50 more years. Okay. Let's say 54 more years. That's sort of a number that has been floated out there by some of the doctors. 54 years. That's the year, like, 2072 or something. What are we going to be like in 2072? What is the world going to be like for her? I can't even imagine what

that is, honestly. You think about it, just the iPhones and the computers that have gone up in the last 20 years, it's unbelievable. That's just in the last 20 years. 50 years.

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If you go back 54 years, I was six years old. I was a first grader going to a little Catholic school with the nuns. That's 54 years ago. Okay. The president of the United States, John F. Kennedy, Junior, 1963. Okay. Think about that. Five — we hadn't even been in the Vietnam War yet. Martin Luther King, Bobby Kennedy, 1968, hadn't even occurred, their murders hadn't occurred yet. Think about that, 54 years is a long time. And that's what she has to be compensated for now. She can't come back. This is a one-time deal.

If you think those numbers are too high or too low, you get to decide that. You get to talk about that and reason together what you think is reasonable under the circumstances. Okay. This little girl, I want you to remember her when you're in there deliberating. Think about what she's been through and what the rest of her life is going to be like.

Now, after you complete those numbers -- and by the way, each one of these questions requires 9 out of the 12 of you to answer yes. And it doesn't have to be the same 9 out of 12 of you that answer yes. But you go through. If there's nine of you that agree, you move on to the next question. That's the way it works on a civil case. All right.

Was Isabella Sanchez negligent in this case? She ran out in the street. Undisputed in the case. Defense wants to

call it a -- she darted out, whatever you want to call it. She darted out. She ran out. But why did she run out? She ran out because she was following the same path that those adults had established for her for two months. Right? That's what she did. She got excited because she saw her bus.

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If two months earlier, a year earlier, that path would have been what? That path would have been, oh, you come out, and we go down to the traffic lights, and then we wait and cross. If that had been the path that the adults had used every day for two months, what do you think Isabella would have done when she saw her bus and got excited? Oh, I want to get to my bus. There's my bus. I don't want to lose my bus. Right?

A hundred percent in this case, the reason she ran across 9th Street, because that's the same path that adults have been using every day for months. Do we pin that on a six year old? You know what? She had just turned six. She had a birthday while we were in trial here, as a matter of fact, late August. She had just turned six. She was five years and 13 months. I mean, this isn't a girl that, I don't think, you pin negligence on. But you get to talk about it, see what you think. I say no on that.

If you say no on No. 4, then you don't answer No. 5.

If you say yes on No. 4, then you answer No. 5. Was it a factor? Was her mom negligent?

Now, the theory I think against the mom, you'll hear

from the defense is that the year earlier, she had crossed her, when she was in -- a kindergartner, across 9th Street. You know what? They just didn't think it was that bad. Nobody did, until this happened. They didn't think it was unsafe. They didn't think it was that bad. And they did it.

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So you get to decide whether or not you think that is something that she bears some responsibility. I've talked to Carina about that. She's willing to accept responsibility for what she did the year before, geez, knowing what I know now, we shouldn't have done it. We should have used the traffic light. So was she probably negligent? I'd say, yes, she is for that. They should've used the crossing light. Was it a factor? Sure, they're crossing mid block and she's crossing mid block at the time. She's willing to accept responsibility for that in this case, a percentage of it. But man, she's paying a pretty heavy price, isn't she, for that? And she wasn't even there the day of this accident. She dropped her daughter off.

Okay. So here we go. The percentages of responsibility in this case. Ultimately, this is probably your most important decision, if you get this far in this case, is these percentages. So this is a very big deal.

Durham School Services, the reason I'm going to put most of the fault on Durham School Services is because they have the training, the knowledge, the experience, the videos, the drivers, to know just how bad this is. So I say 50 percent on Durham. Okay.

Shanita Mason, you know, the testimony in this case is that this was going on and that she knew or should have known. And there's testimony on the red lights, the eyes and ears, the red lights. I would say for Shanita Mason, less than 25 percent. I'll tell you why. Because I believe the drivers in August should have shut this down before she ever even came on shift in September. Either shut it down or tell her or do something, write incident reports, let her know that this is a problem out there, so she has some tip-off of what's going on. They didn't do that.

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Lillian Vo? I mean, I've looked at the reconstruction, you guys decide. Maybe she's going a little fast. I don't know. I'd say zero to five percent at the most for Lillian Vo.

Isabella Sanchez, six years old, I'm going to say zero on her.

Okay. Finally, Carina Sanchez, her mom. 20 to 25 percent, depending on how you evaluate that. The thing is, you can't use Yogi Bear math. It's got to add up to a hundred percent. Okay. So you come up with what you think.

Those are my suggestions. Those are what I think are fair in this case, and you're going to get to decide those things. Okay.

I appreciate your time. I'm sorry it took so long, but it's a lot of important things to get through on a very important case. Thank you very much.